



AHI REALTY

JOB DESCRIPTION

TELE SALES EXECUTIVE

KEY RESPONSIBILITIES

- Provide guidance and assist sellers and buyers in marketing and purchasing property for the right price under the best terms.
- Determine clients' needs and financial abilities to propose solutions that suit them.
- Intermediate negotiation processes, consult clients on market conditions, prices, legal requirements and related matters, ensuring a fair and honest dealing.
- Promote sales through advertisements, digital marketing and listing services.
- Remain knowledgeable about real estate markets and best practices.

PERSONAL COMPETENCIES

- Proven working experience as a real estate agent or real estate salesperson
- Proven track of successful sales record
- Ability to work independently combined with excellent interpersonal skills
- Strong sales, negotiation and communication skills
- Pleasant and trustworthy
- MS Office familiarity

LOCATION

- Gurgaon

SALARY

- INR 15000 – 22000 PER MONTH

PERKS AND BENEFITS

- Attractive Incentive Plans, Performance Pay, Bonus schemes are also provided.

For further details Contact –

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